

Strengthening Your Hand

Practical advice for those involved in construction or engineering on bringing claims for what is due to your business and protecting your business from claims brought against it

Thursday 4th February 2010
at East Sussex National Golf Resort
16.30hrs to 20.00hrs

Strengthening Your Hand is an afternoon seminar designed for contractors, engineers, quantity surveyors, contract managers and building surveyors by Adams & Remers Solicitors and Jackson Rowe Quantity Surveyors.

Our seminar covers vital and practical aspects of claims handling and account recovery.

It takes place on Thursday 4th February, at East Sussex National Golf Resort and includes a tea & coffee on arrival, followed by drinks and hot and cold snacks to conclude the evening.

Entry is free. We expect the event to be popular and therefore entry will be by prior registration only, with places available on a first-come, first served basis. To avoid disappointment, please register before 20th January 2010.

For further details and to register, contact: rsvp@adams-remers.co.uk

PROGRAMME

16.30hrs **Registration and Coffee**

16.45hrs **Welcome and Introduction**
Andrew Pawlik, Adams & Remers

16.50hrs **So, You Think You Are in Dispute?**
Duncan Hughes-Phillips, Jackson Rowe

Practical steps for improving your position leading up to and during a dispute. When faced with a potential dispute, many parties simply fail to react quickly enough and give away any bargaining power that they would ordinarily have enjoyed. Consequently, parties often enter a dispute and any negotiations under-prepared. Our seminar provides practical steps to enable your site staff/project personnel to place you in an advantageous and stronger negotiating position.

17.10hrs **Pre-Action Protocol**
Albie Passmore, Adams & Remers

An explanation of the steps that courts now expect parties in a dispute to take with a view to identifying the issues between them and attempting to resolve them before starting formal proceedings.

17.30hrs **Dealing with Insolvency**
Darren Stone, Adams & Remers

A brief guide to Contractor Insolvency: the warning signs, the options and an overview of the various insolvency procedures.

17.50hrs **Getting Paid**
Daniel Rowe, Jackson Rowe

Practical steps for avoiding and dealing with defaulting parties in a Construction Contract. You have successfully completed a project or commission and the Client is, or should be, satisfied however you are not being paid. This seminar aims to provide some practical advice on how to identify and deal with potential defaulting clients before the default occurs and how to deal with the default in the event that payment does not materialise.

18.10hrs **Conclusion and Questions**
Speakers will be joined by **David Platt, Adams & Remers**

to

20.00hrs **Drinks & hot & cold snacks to conclude the evening**

**JACKSON
ROWE**

Adams & Remers
SOLICITORS

Strengthening Your Hand: Our Speakers

**Andrew Pawlik, Partner, Adams & Remers**

Andrew is an experienced Litigation solicitor with an impressive reputation for Environmental Law work. He undertakes property related litigation and has extensive experience of claims relating to pollution, flooding, noise and odour issues. He has a broad range of experience in dealing with regulatory matters such as those involving Health and Safety, Local Authority prosecutions and Planning Enforcement.

**Duncan Hughes-Phillips, Director, Jackson Rowe**

Duncan is an experienced Chartered Quantity Surveyor with over 15 years experience in many sectors of the Construction Industry including petro-chemical plants, expert witness work, highways, claims and adjudications, pre contract and post contract roles, sub-contracting and main contracting, feasibility and client side surveying. Duncan spent his formative years acting for small sub-contractors and larger Main Contractors in numerous Commercial and Contractual roles.

**Albie Passmore, Solicitor, Adams & Remers**

Albie is a senior litigation solicitor with a wealth of experience dealing with many types of construction and engineering disputes - including professional negligence claims in relation to the construction and engineering industry. His clients include construction and engineering companies, civil engineers, architects, manufacturers and materials suppliers. He deals with claims in the civil courts, by arbitration, by mediation and alternative dispute resolution.

**Darren Stone, Solicitor, Adams & Remers**

Darren has been practising exclusively in Insolvency since 2001. He has experience in advising on issues arising in both personal and corporate insolvency. Over the years he has advised both individuals and companies on the issues which can arise not only in the context of their own financial difficulties but also the difficulties that can arise for them due to the insolvency of others. In the past he has advised individual contractors as well as corporate developers on insolvency related problems.

**Daniel Rowe, Managing Director, Jackson Rowe**

Daniel is a well-respected figure within the field of construction contracts and dispute resolution consultancy. A Chartered Quantity Surveyor by profession, Daniel is the Managing Director of Jackson Rowe, a company of Chartered Quantity Surveyors offering Quantity Surveying Solutions, Commercial Management Solutions and Dispute & Claims Solutions. Daniel has over 30 years experience of the construction industry.

**David Platt, Partner, Adams & Remers**

David has been a partner at Adams & Remers since 1998. He heads up the firm's Commercial Property department, but also specialises in non-contentious construction and engineering work. Acting for both developers and contractors, he has extensive experience of drafting and negotiating a broad range of construction and engineering contracts, professional appointments and related documents.

Event Registration

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For further details and to register, contact by email:- rsvp@adams-remers.co.uk

For telephone enquiries relating to this event contact Lois Ellett on 01273 403387

About the Venue

East Sussex National Golf Resort and Spa

Little Horsted, Uckfield, East Sussex
TN22 5ES

Telephone 01825 880088

Fax 01825 880066

Nearest Train Station - Uckfield

Nearest Airport - London Gatwick

From London

Leave M25 junction 6 towards A22 East Grinstead and Eastbourne. Follow the A22 towards Eastbourne until past the roundabout with A26 (Little Horsted). At the next roundabout take the right turn to East Sussex National Golf Resort and Spa.

Ample parking available. Please head for the Hotel Reception upon arrival.

Make a day of it at East Sussex National - to book for **golf** tel: 01825 880256 or to book for **gym or swim** tel: 01825 880195

About Jackson Rowe

Jackson Rowe is a vigorous and passionate Chartered Quantity Surveying practice that specialises in providing solutions for disputes and claims, commercial management and quantity surveying. Established in 1989 the firm has offices in London and Sussex and clients worldwide. Aims are to provide the construction industry with outstanding solutions for any real time needs.

www.jackson-rowe.com

About Adams & Remers

Adams & Remers Solicitors is a growing regional law firm based in Lewes and Brighton, with clients throughout the south, London and beyond. Key practice areas include property (commercial and residential), dispute resolution, insolvency, company & commercial and employment law.

"The wisdom of a London firm in a county town"

Chambers UK Directory 2010

www.adams-remers.co.uk